



Conference call - Webcast

2008 Results

10.00h CET

February 3<sup>rd</sup>, 2009



FTSE4Good



# Key figures



(€mill)	Jan-Dec 08	Jan-Dec 07	% 08 vs 07
<b>Regulated Revenues</b>	<b>840.0</b>	<b>792.0</b>	<b>+6.1</b>
<b>EBITDA</b>	<b>636.2</b>	<b>595.5</b>	<b>+6.8</b>
<b>EBIT</b>	<b>433.1</b>	<b>408.3</b>	<b>+6.1</b>
<b>Net Income</b>	<b>258.9</b>	<b>238.3</b>	<b>+8.6</b>
<b>Capex</b>	<b>776.9</b>	<b>508.6</b>	<b>+52.8</b>
<b>Assets put into operation</b>	<b>591.2</b>	<b>94.2</b>	<b>+527.6</b>
<b>Net Debt</b>	<b>2,351.3</b>	<b>1,942.7</b>	<b>+21.0%</b>
<b>Net Debt/EBITDA</b>	<b>3.7x</b>	<b>3.3x</b>	
<b>Leverage</b>	<b>62.0%</b>	<b>59.1%</b>	
<b>Cost of Debt</b>	<b>4.70%</b>	<b>4.28%</b>	
(GWh)			
<b>Demand for Transported Gas</b>	<b>449,591</b>	<b>408,431</b>	<b>+10.1</b>

Note: Regulated revenues include: managing of infrastructure, TSO, purchase-sale of natural gas to the tariff market, and sales of gas for self-consumption. In homogeneous terms, regulated revenues yoy have increased 6.5%.

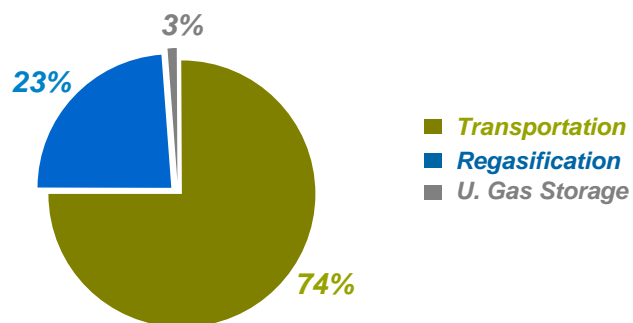
Note: In homogeneous terms EBITDA for 2008 rose 7.2% yoy

## Investments

## Assets put into operation

### Historical record in both figures

**€776.9 m**



Investments 4Q08: €237 m

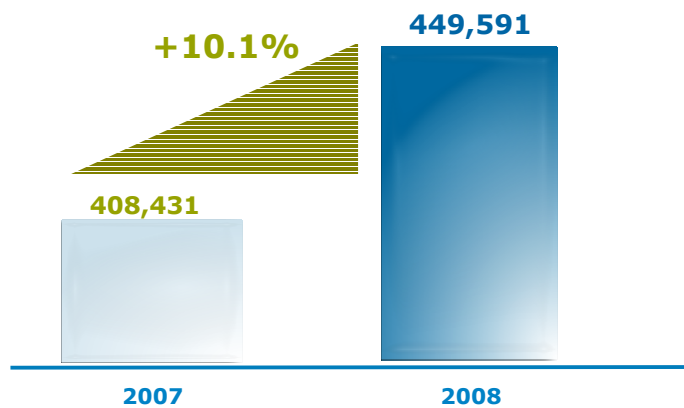
**€591.2 m**



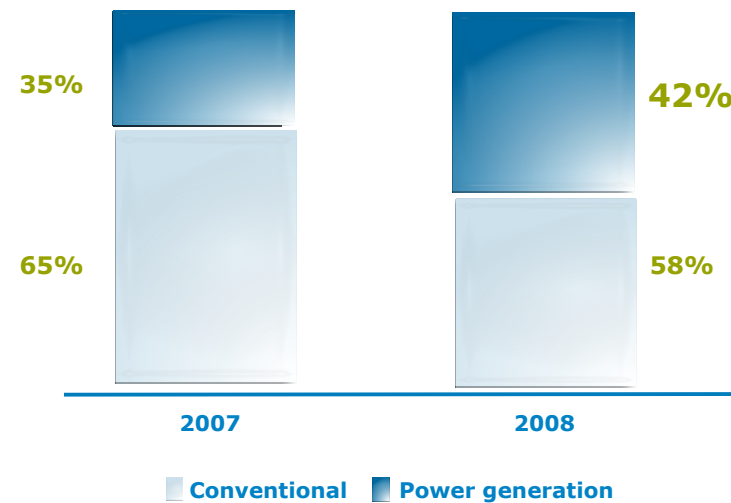
Work in progress nearly €1 bn

Investments to guarantee security of supply

## Gas Transport Demand (GWh)



## Gas Demand Breakdown



- ▶ Strong growth in demand fuelled by gas consumption for power generation, which has increased by 32%
- ▶ As at Dec. 31, 54 groups of 400 MW were in operation, compared with the 53 groups on the same date of 2007
- ▶ Conventional demand (262,057 GWh) decreased 1.6% yoy, due to the low activity of the industrial sector
- ▶ Market fully liberalized



## ▶ European Sphere

At the European level, working towards a more homogeneous framework for all countries in order to facilitate users information on available capacities and transport costs. Last information indicates that the Third Legal Package, which includes the 3rd Gas Directive and includes the consolidation of the TSOs functions, might be approved in the first half of 2009.

## ▶ Consolidation of the Spanish gas sector model

Enagas is working with the Energy Secretary in the consolidation of the gas transport model, coherent with the 3rd Gas Directive, similar to the electric sector.

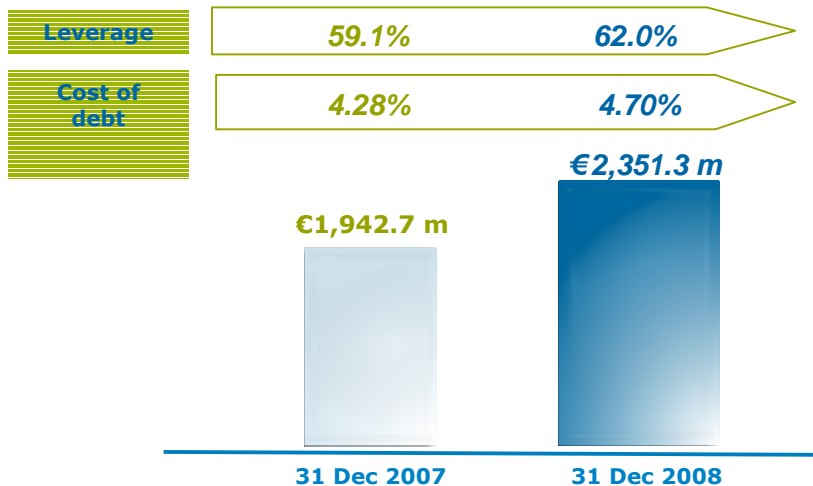
## ▶ Revision of standards

The CNE estimates that its proposal could be sent to the Ministry of Industry by may, at the same time as REE. Enagás estimates that the new standard values will facilitate the development of the capex plan.

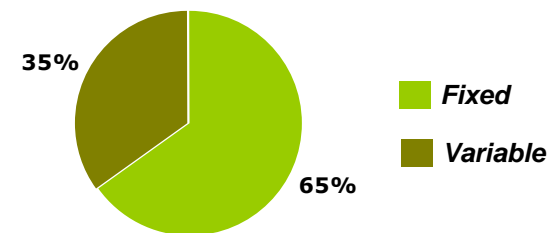
# Financial structure and liquidity



## Net debt



## Debt structure



Current interest rate hedge guarantee debt structure and cost of debt set in the business plan

## Financial resources

ICO Loan	€400 mill
Credit Lines	€534 mill
EIB	€1,000 mill(*)
Liquidity	€1,934 mill

In December Enagás signed the first tranche of EIB loan for €350 mill

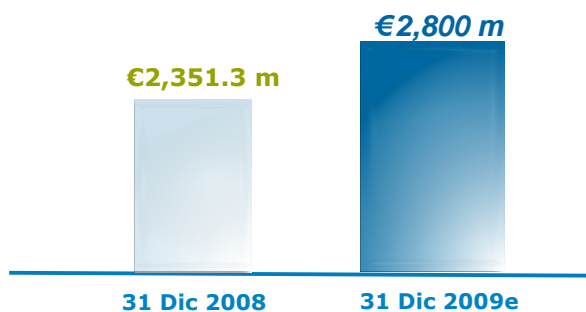
€1.000 mill to refinance in January 2010

Financial resources for the next 24 months

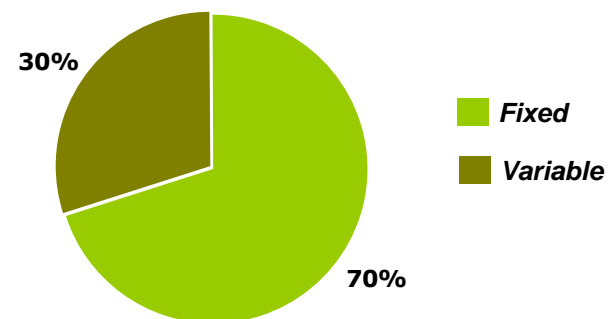
EIB loan	
Amount	€1bn
Maturity	20 years with 5 or 12 years bullet tranche
Formalization	Tranch A: 45% with banks guarantee Tranch B: 30% financial intermediation Tranch C: 25% corporate risk
Current situation	19/12/2008 signed first contract of within tranche A February 2009 €175 mill of tranche B expected to be signed

## Net debt 2009e

Leverage	62%	64%
Cost of debt	4.70%	4.00%



## Debt structure target



# Meeting Business Plan targets



## 2007

Target	Strategic Plan	Real
✓ Ebitda	+5.5%	+5.7%
✓ N.Profit	+10%	+10.1%
✓ Dividends	▲ Pay-Out	+27.0%
✓ Capex	€500 mill	€508.6 mill
✓ Assets put into operation	€100 mill	€94.2 mill

## 2008

Target	Strategic Plan	Real
✓ Ebitda	+7.5%	+6.8%
✓ N.Profit	+8.5%	+8.6%
✓ Dividends	▲ In line with Net Profit	+8.6%
✓ Capex	€750 mill	€776.9 mill
✓ Assets put into operation	€600 mill	€591.2 mill

Note: In homogeneous terms EBITDA for 2008 rose 7.2% yoy

Authorisation process acceleration

Efficiency and cost control plan

Pay-Out: 60%

Corporate  
Responsibility

Excellence

Quality



EFQM +300  
(Europe  
Excellence)



ISO 9.000  
Enagás as TSO

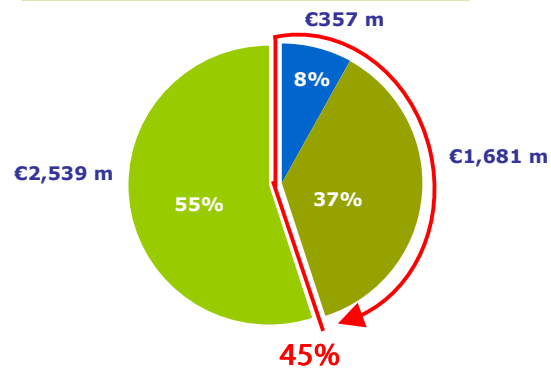


# Authorisation process acceleration

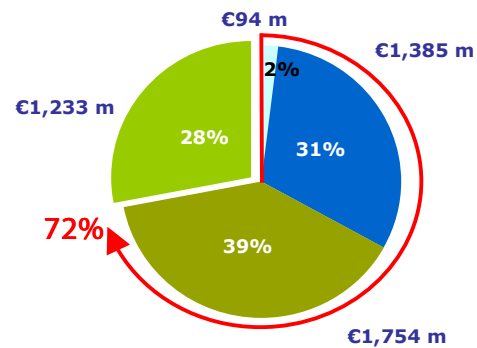


## Authorisation for the Capex plan 2007-2012

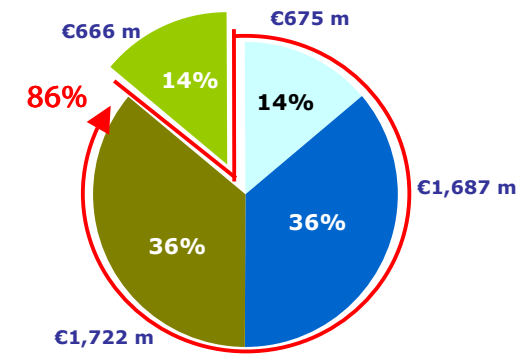
January 2007



December 2007



December 2008



■ In operation   
 ■ In execution   
 ■ Pending Administrative authorisation   
 ■ Pending direct authorisation

Authorisations available for the assets to be built in 2009,  
and half of the assets projected for 2010

# Targets 2009: In the path of the strategic plan

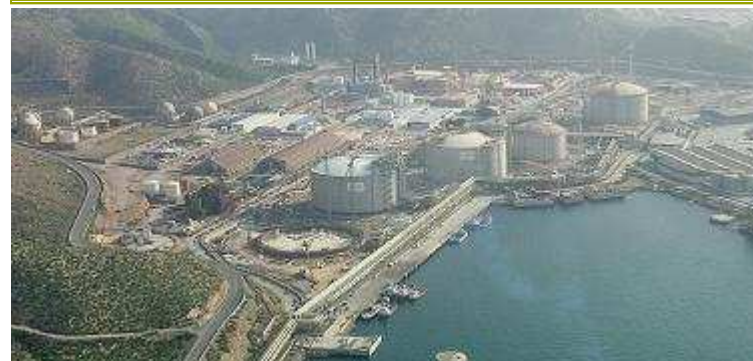


## Investments



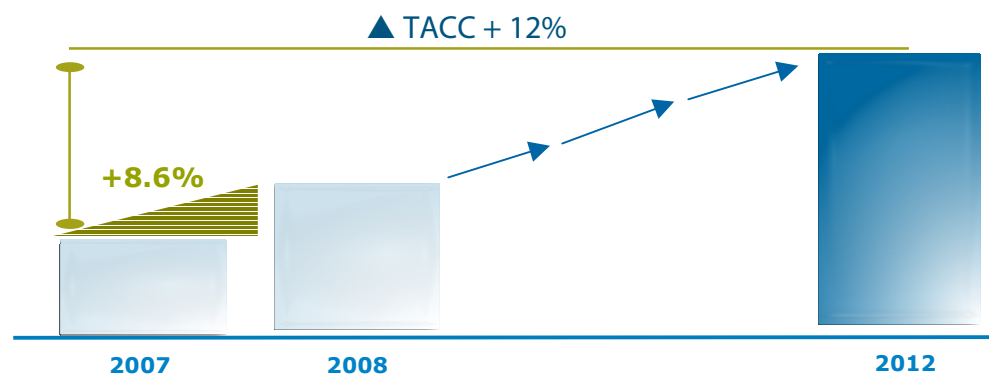
**€900 mill**

## Assets put into operation



**€900 mill**

## Net Profit



▲ in Net Profit above the increase of 2008  
12% CAGR target 2007-2012 maintained

- ▶ 2007 and 2008 targets have been met.
- ▶ Enagás is confident about meeting targets 2009 targets, which have been set prudent and taking into consideration the economic and financial environment.
- ▶ Financing secured for the next 24 months, with an optimal cost according with the Strategic Plan. Available funds of more than €1.93 bn.
- ▶ Permits available for project of 2009 and more than half of 2010. Rest of projects also advancing.
- ▶ In 2009 Enagás will reach new record figures both in capex and assets into operation at €900 mill.
- ▶ Stable regulatory framework and advancing towards an European model.
- ▶ Enagás will continue improving its further results by developing the efficiency plan implemented in 2008, in line with the parameters included in the Strategic Plan.

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▶ 2008 Results

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