



Conference call-Webcast 2011 Results

February 7th 2012



Summary



2011 Results



2012 Targets



Regulation



Core business acquisitions



2010-2014 Investment Plan



Conclusions

Key figures



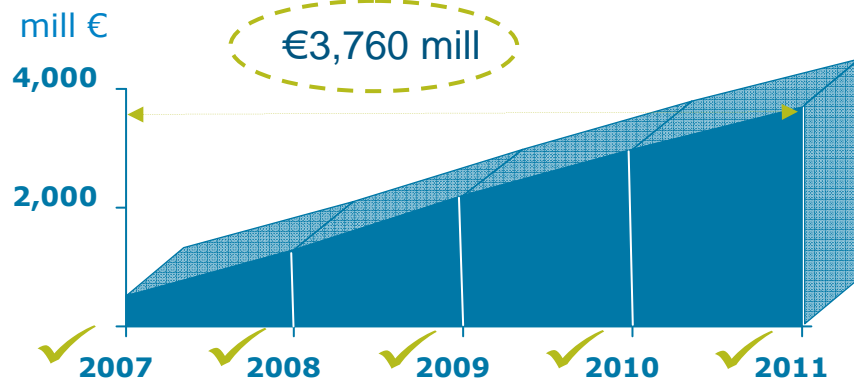
(€mill)	Jan-Dic 2010	Jan-Dic 2011	%11vs10
Regulated revenues	966.0	1,096.3	+13.5%
Total revenues	1,008.0	1,155.1	+15.4%
EBITDA	780.8	885.5	+13.4%
EBIT	530.9	585.9	+10.4
Net profit	333.5	364.6	+9.3%
Investments	796.3	781.4	
Assets put into operation	644.6	780.5	
Net Debt	3,175.3	3,442.6	
Leverage	64.6%	64.8%	
Net debt/EBITDA	4.1x	3.9x	
Cost of debt	2.70%	2.80%	
Transported gas demand (GWh)	436,525	413,803	-5.2%

Note:

1. 40% of BBG regasification plant has been consolidated
2. The Gaviota underground storage has been integrated , with effect since Jan, 1st, 2010.
3. Altamira (Mexico) regasification plant has been consolidated proportionally since the month of September

Targets met for the fifth consecutive year

Accumulated investment

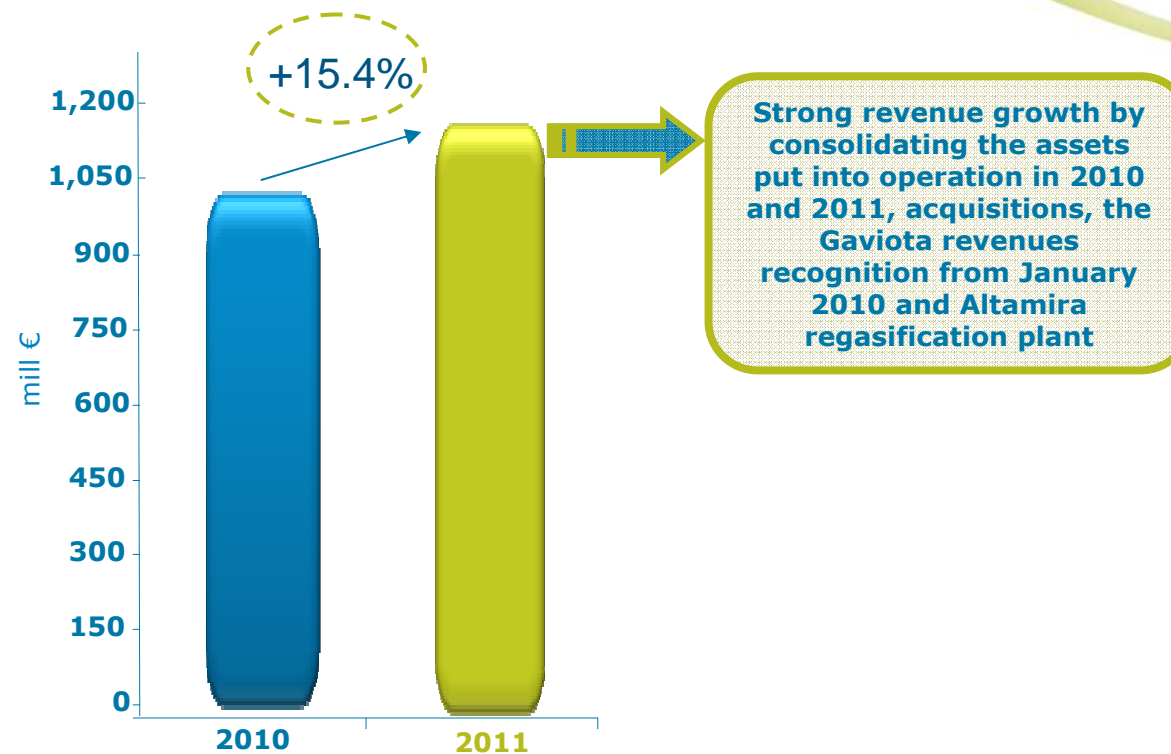


Net profit (Var%)



Despite the current economic situation, targets met for the fifth consecutive year

Revenues



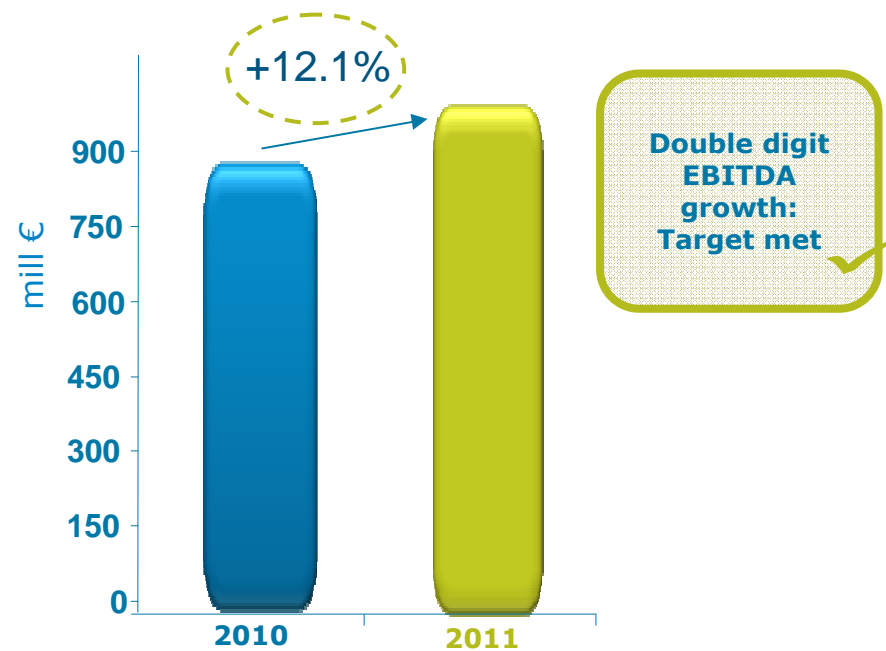
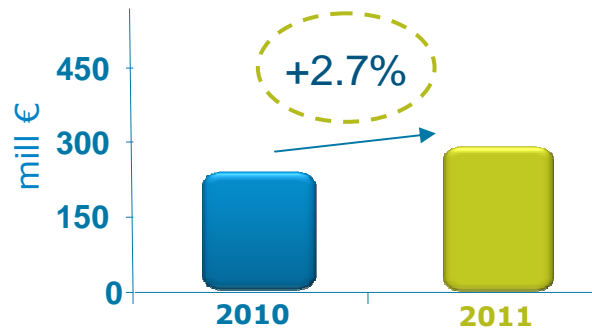
For 2012 and successive years we will have a recurrent revenues stream due to the important increase of the assets base and the acquisitions

Operating Efficiency



OPEX(*)

EBITDA(**)



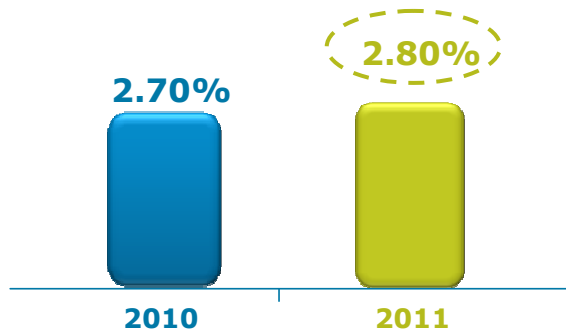
Strict OPEX control

(*) Like for like Opex without taking into consideration the Gaviota's opex since Jan/2010 and those from Altamira. In 2010, to make the comparison homogeneous, the non-recurrent expenses of early retirement were not considered.

(**) % change in Ebitda, integrating Gaviota only since Jan/2011.

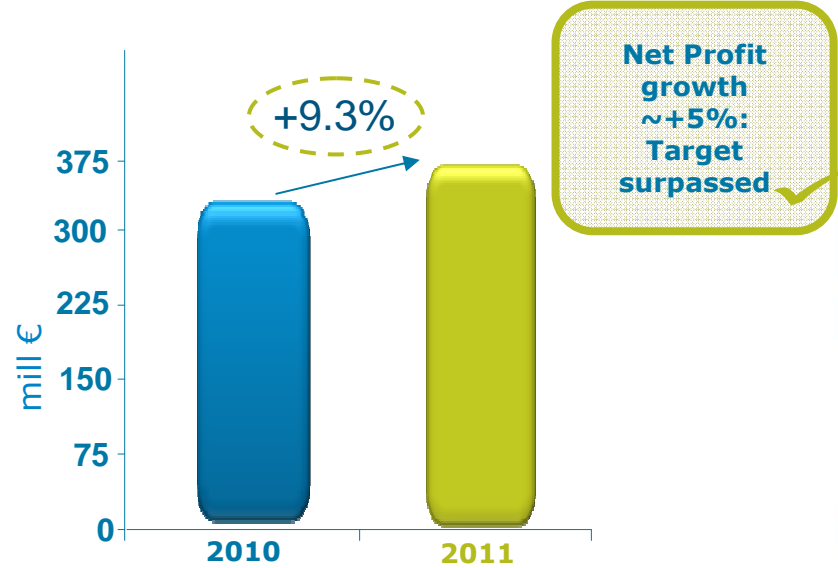
Financial cost control

Average cost of debt



Cost of debt closes 2011 at similar levels of 2010 and below the 3.3% target established at the beginning of the year

Net Profit (mill€)



Investments, acquisitions and cost control, (OPEX and Financial), have been the key factors for surpassing the 2011 Net Profit target

2011 Investments



Capex



€781.4 mill

Capex €650 mill
annual target
surpassed

Assets put into operation



€780.5 mill

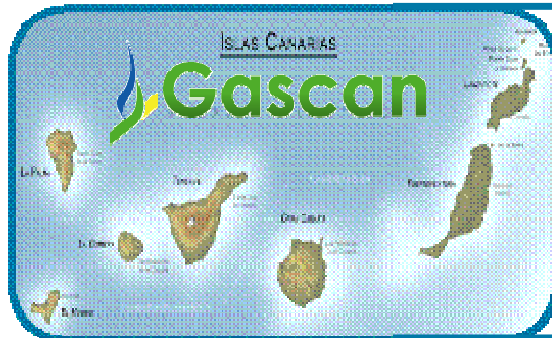
Assets put into
operation €650 mill
annual target
surpassed

Note: CAPEX and Assests put into operation figures includes the acquisition of the 40% Altamira Regasification Plant.

2011 Acquisitions



- ▶ Enagás (40%) and Vopak (60%). Decision making 50%
- ▶ Enagas property since September 13, 2011.
- ▶ The evaluation of Enagás' LNG knowhow was decisive for the sellers: Shell (50%), Total (25%), Mitsui (25%)
- ▶ Cash contribution by Enagas of US\$48 mill. The rest of the transaction will be funded with project finance
- ▶ Capacity is fully locked up under long-term ship-or-pay agreements with Shell and Total



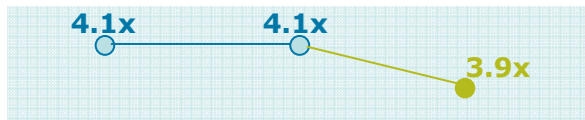
- ▶ 16 september: buys 41.94% of Gascan, the company that promotes the projects of building two regasification Plants in the Canary Islands. (Tenerife and Gran Canaria)
- ▶ Shareholding structure: Enagás 41.94%, Endesa 47.18%, Sodecan 10.88%
- ▶ Tenerife's project is in advanced stage of permits
- ▶ Only pending the Competition Authority approval

Acquisitions consistent with Enagás' core business and objectives of debt and profitability

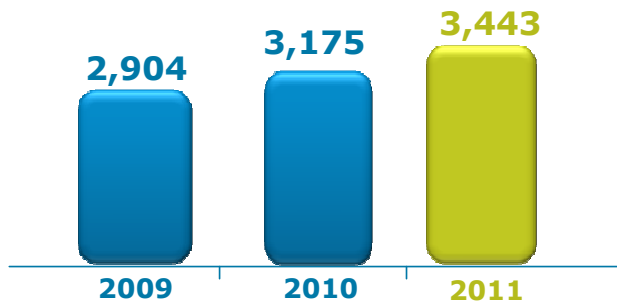
Financial structure and liquidity



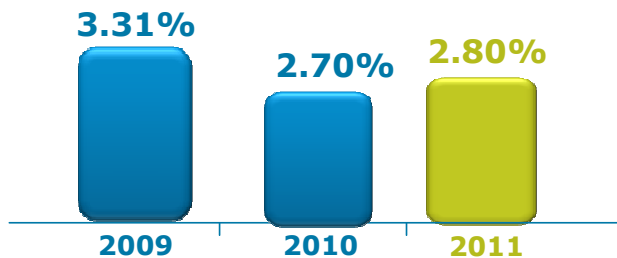
Net debt (mill €)



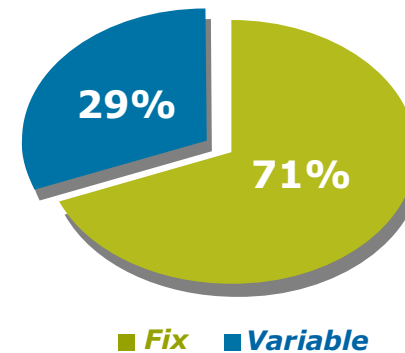
Evolution
Net Debt/EBITDA



Average cost of debt (%)



Debt structure



Liquidity 12/31/11

€ 2,126 mill

Summary



 2011 Results

 **2012 Targets**

 Regulation

 *Core business acquisitions*

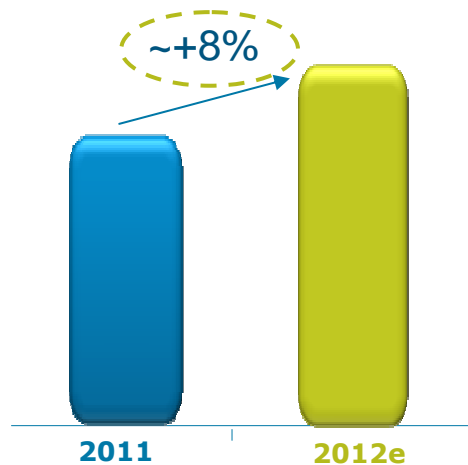
 2010-2014 Investment Plan

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Cost efficiency: 2012 Targets

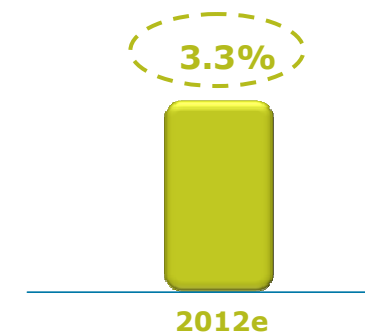
EBITDA

In 2012 opex should continue growing at a lower rate than operating revenues



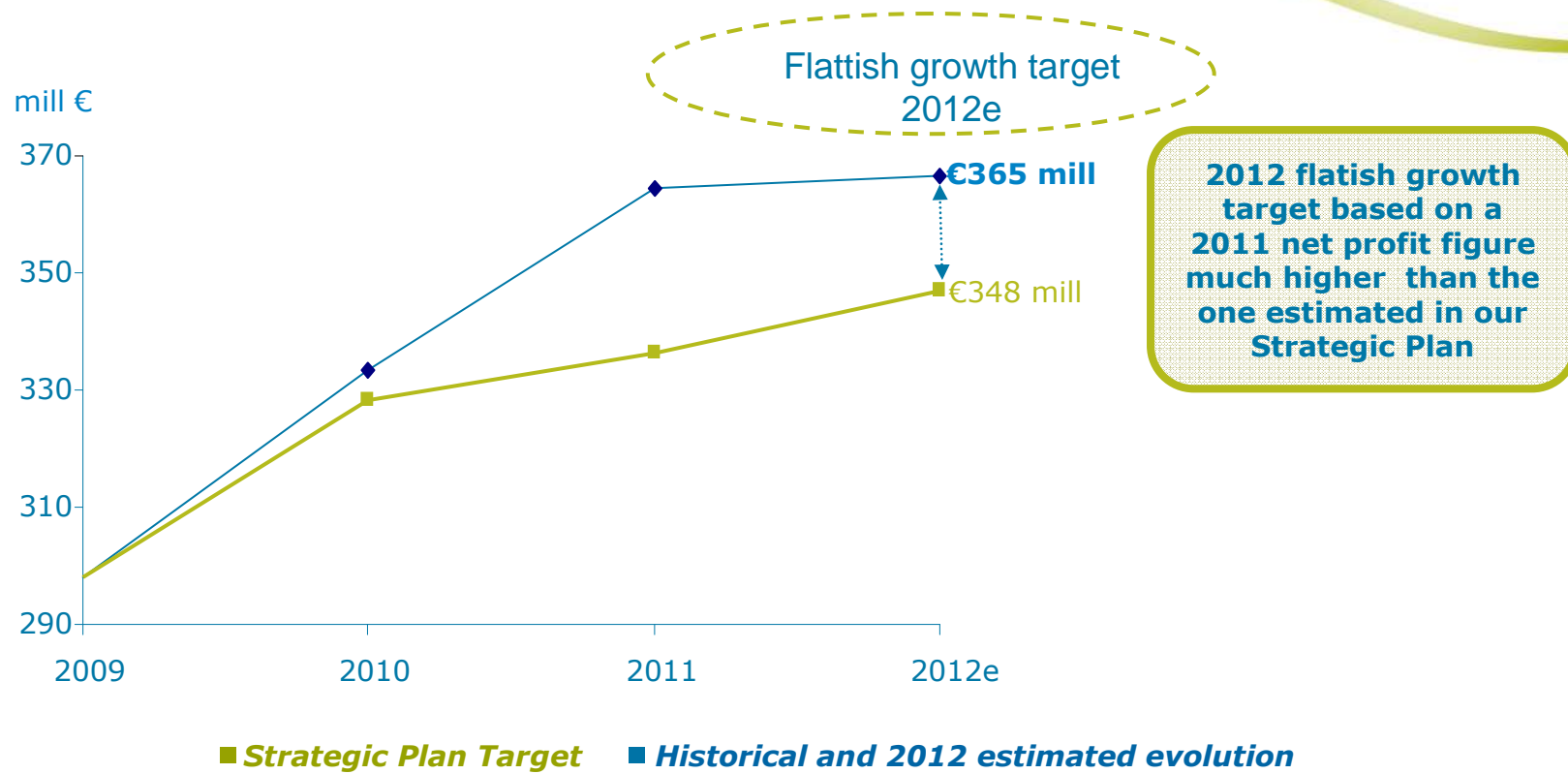
Average cost of debt

During the second quarter of 2012, the Company will probably refinance the Enagás €500 mill bond issue that matures in July 2012



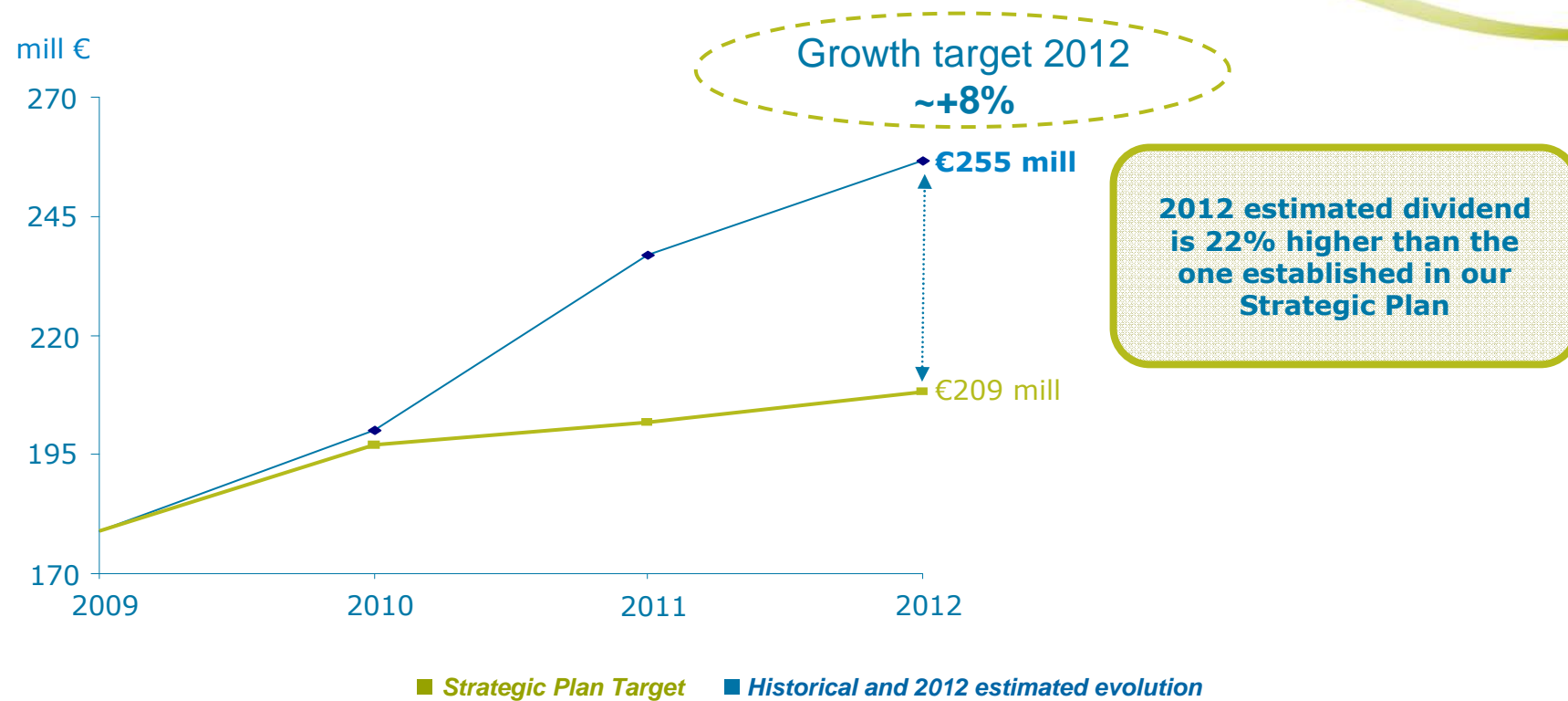
Efficiency and cost control are key factors for 2012

2012 Net Profit target



Advancing our Strategic Plan objectives despite the current economic situation

2012 Dividend target



Dividend growth target 2012: ~+8%

Note: Calculations for the Dividends evolution have been done assuming a 65% of pay out in 2011 and a 70% for 2012. This has to be approved at the the General Shareholders' Meeting that will take place in 2012 and in 2013 respectively

2012 Investments



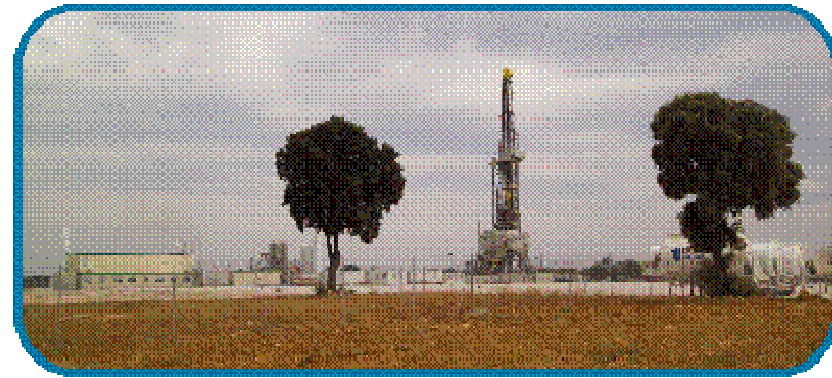
Capex



€550 mill

Average of Capex
2010, 2011 and 2012
€710 mill

Assets put into operation



€750 mill

Average of assets put into
operation 2010, 2011 and
2012 €725 mill

Surpassing
our targets
2010-2014

Note: In 2012 investment and new assets put into operation targets include possible "core business" acquisitions

Summary



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- 2012 Targets
- Regulation**
- Core business acquisitions*
- 2010-2014 Investment Plan
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Regulation



Liberalized Gas Sector, with high competition and good service quality

Gas prices fixed in international markets

Activities with reasonable returns and similar to our European comparables

Regulatory stability: The Ministerial Order IET/3587/2011 (2012 retribution for regulated activities) maintains the remuneration methodology established in previous years

In accordance with this Order, the total remuneration estimated by Enagás obtained from regulated activities is in line with the Company expectations and with the projections announced in the Strategic Plan

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Core business acquisitions

Vertically integrated energy companies are currently selling "non-core assets"

Sound investment opportunities which complement Enagás' business base

Taking advantage of the Company's know how, technological knowledge and operating and financial resources

40% BBG Regasification Plant

Owned by Enagas since 2010 ✓

Iberdrola Transport Assets (Escombreras pipeline)

Owned by Enagas since 6 may 2011 ✓

40% Altamira Regasification Plant

Owned by Enagas since 13 sept 2011 ✓

41.94% Gascan

Agreed on 16 sept 2011 ✓

100% Gaviota

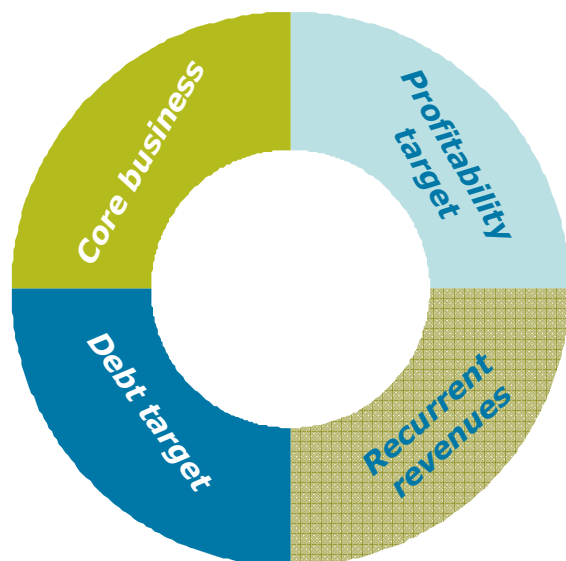
Last permit obtained sept 2011 ✓

Due to the regulated nature of the assets or the long term operating contracts, acquisitions provide a recurrent EBITDA stream

Strategy and acquisitions area

Strategy

Area



Spain

Regulated assets related to our activity

European Union

Operating as TSO, or by agreements with other European TSO

General

LNG Know-How
Regasification Plants and pipelines

In 2012 the Company will continue considering investment opportunities consistent with Enagás strategy and compatible with the Dividend Policy

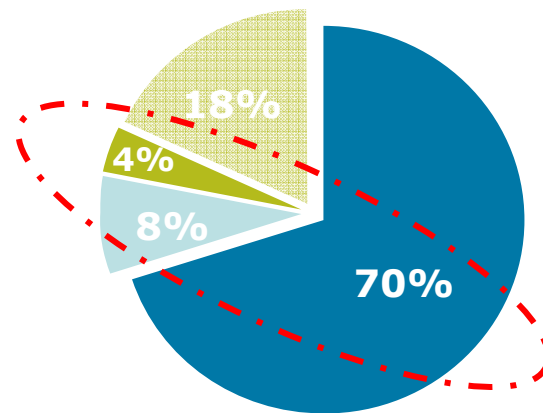
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2010-2014 Investments

Permits Capex plan 2010-2014



82% of investments are already in operation, under construction or in advanced stage of processing with EIA obtained

- In operation/construction
- EIA in progress
- With EIA obtained
- Direct authorization requested

- ✓ High credibility of the investment plan due to the current authorization status
- ✓ Waiting for the new Mandatory Plan approval, investment level will be lower from 2015

Financial Policy



Debt profile

Average maturity

6.1 years

Ratings

AA- A2 A+
S&P M Fitch

Leverage

64.8%

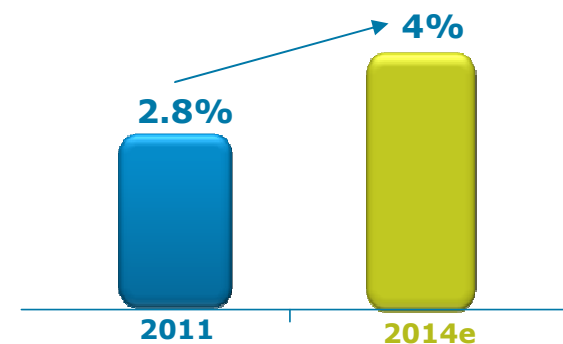
Solid financial profile

Liquidity 12/31/2011

€ 2,126 mill

Adequate financial resources in terms of cost and liquidity to carry out the Investment Plan

Prudent estimate of future cost of debt

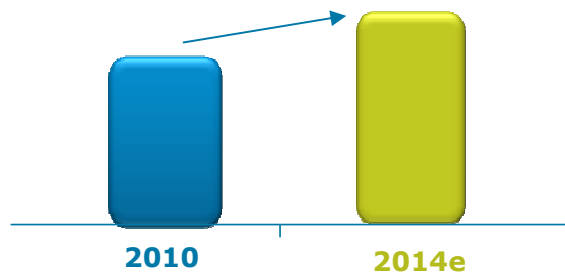


The average cost of debt will grow up to 4% in 2014 in our projections of the Strategic Plan

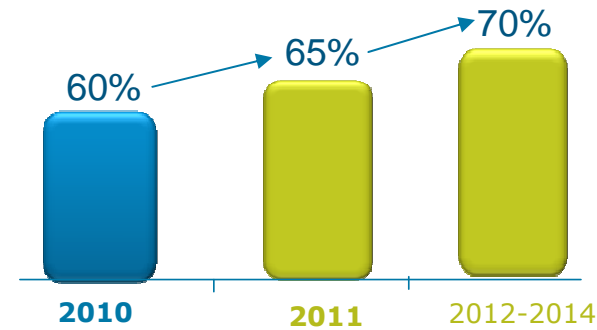
Growth and Shareholders remuneration

Net Profit

CAGR 2010-2014 ~+7%



Pay-Out



Solid asset base as a result of the investment effort

Strict cost control (financial and opex)

Shareholders remuneration compatible with the investment plan and leverage targets

Note: These increases in the Pay-Out for 2011 and 2012 approved by the Board of Directors, are subject to approval by the Annual General Meeting to be held in the years 2012 and 2013 respectively, according to Spanish corporate legislation

Corporate Responsibility



Enagás has been selected as world leader in the Utilities sector in the latest review of the Dow Jones Sustainability Index (DJSI). The company has been included among the 19 companies that are leaders in the international field of each of the industrial sectors considered.

- ▶ **Enagas is member of other relevant sustainability indexes: FTSE4Good, Ethibel Pioneer & Excellence, STOXX ESG Leaders**
- ▶ **Enagas commitment with the Climate Change has been recognized with its inclusion in the Carbon Disclosure Leadership Index (CDLI) of the CDP Iberia 125 Report, which analyzes the 125 largest companies in Spain and Portugal**
- ▶ **Enagás, as a leader in corporate reporting, participates in an international initiative led by the International Integrated Reporting Committee (IIRC) for integrated reporting sharing knowledge and best practices in this area**
- ▶ **These results further acknowledge the company's commitment to sustainability and reinforces the commitments undertaken in the 2009-12 Quality, Excellence and Sustainability Master Plan which underpins the Enagás Sustainability Management Model**



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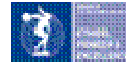
Conclusions



- ▶ **Enagás has surpassed for the fifth consecutive year all the Strategic Plan objectives.**
- ▶ **We can establish a 8% Ebitda growth target for 2012 and 8% growth in dividends, due to our investment policy, strict cost control (financial and Opex) and the increase of the Pay-Out**
- ▶ **In 2012 the Company expects Investments and Assets put into operation of €550 mill. and €750 mill. respectively**
- ▶ **Regulatory stability: The Ministerial Order IET/3587/2011 (2012 retribution for regulated activities) maintains the remuneration methodology established in previous years**
- ▶ **Adequate financial resources in terms of cost and liquidity to execute the Investment Plan**
- ▶ **Enagás is profiting from its business know-how to continue considering core business acquisitions subject to strict financial and strategic discipline**



Dow Jones
Sustainability Indexes
Member 2011 B2



Conference call-Webcast
2011 Results
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